



Outsourcing Data Sheet

ASG Functional Outsourcing: Delivering More Value than the Conventional CRO

Pharmaceutical companies today face enormous pressure to develop drugs in a cost-effective and timely manner. The conventional CRO offers an alternative without using internal resources or contractors. Functional outsourcing provides another option which allows you to have greater control of workflow without using internal resources.

About ASG

ASG is a global outsourcing and specialty staffing company that was established in 1986. In 2005, we recognized the need to develop an alternative to the conventional CRO that would deliver high-quality statistical and statistical programming work at a lower cost than CROs. In response, we started our functional outsourcing group.

The Value of Functional Outsourcing

ASG programmers and statisticians work closely with your internal staff and use your procedures and processes. You have far greater control of the work compared to using a CRO. If you have too few internal staff to handle your statistical and statistical programming needs, you can count on ASG to provide the solution that is right for you.

- Our teams are *customized* to fit your requirements by education, therapeutic area and experience.
- Our teams are *flexible*, operating under your SOPs or ours.
- Our teams are *dedicated* and, thus, totally focused only on your needs.

ASG Differentiators

- **Flexibility** – You have the freedom to move staff from one project to another or change specifications.
- **Quality** – The work is performed to your specifications and based on your processes and procedures.
- **Speed** – We can quickly build your team and rescale as necessary. We have an extensive database of professionals that we have built relationships with over time.
- **Cost** – ASG has an efficient operating model and you pay far less per hour for our skilled professionals compared to a full-service CRO.
- **No Surprises** – You can review work as it is performed and intervene, if needed.
- **Reduced Transaction Cost** – There are no lengthy negotiations to initiate a project or expensive change orders at the end.
- **Experience** – We have been working with pharmaceutical companies since 1992.
- **Continuity** – ASG staff can continue to support a project as long as they are needed, with no co-employment issues. You know all of the staff that support your projects.
- **Tap Into Offshore Resource** – The ASG India office in Chennai has been operating successfully since 2006.

Core Competencies

Statistical Programming
Statistics

Contact Us. Don't you wish all your investments were as certain as ASG? If you're interested in how to ensure the certainty of your success, please email us at outsourcing@asg-inc.com, call 919-653-6085 or visit us at www.asg-inc.com.